



PROBLEM.

“My organization was tasked to sell and deploy global resources located in the US, UK, and APAC for a large multi-national customer. Internal disagreements and arguments caused a delay in engaging with the customer leading to dissatisfaction. Issues such as revenue splits, individual country-specific issues, and turf battles were not adding up to a seamless global solution. As a result this led to several internal escalations within Sr. Mgt in our organization with no solution in sight. With every escalation the senior ranking manager was trying to exert their authority and force the issue. Meanwhile, customer dissatisfaction continued to increase.”

PROBLEM SOLVED.

WHAT WILL YOU LEARN?

You will learn how to implement the five essentials to getting work done in collaboration with others. The five essentials are:

- Discovering a Future that Matters
- Designing a Plausible Path Forward
- Knowing What Others Know
- Enforcing System Accountability
- Building Collaboration Intelligence

HOW WILL MAXIMIZE® HELP YOUR BUSINESS?

- Reduce the cost of poor collaboration in dollars, time, and customer satisfaction.
- Achieve immediate improvements in real business challenges.

HOW IS MAXIMIZE® USED BY OUR CLIENTS?

Our in-house workshops for mid-level to senior managers can accommodate groups as small as 12 or as large as 1,500.

- Licensing and train-the-trainer workshops are available. Management and leadership development courses (typically groups of 18-60)
- Management conferences (session sizes from 20-1,500 participants)
- Sales Conferences (session sizes from 20-300 participants)

WHY IS MAXIMIZE® SO SUCCESSFUL?

It is physically active, mentally engaging, and the lessons are on point.

FIND OUT HOW.

Experience Maximize®

WHO?

Executives, managers, and employees who must work across boundaries to execute results.

WHY?

Organizations depend upon employees' ability to collaborate with each other, with business partners, with customers, and with the broader community. As organizations concentrate their unique human capital and outsource or partner for everything else, the ability to collaborate across boundaries has become a critical competitive advantage.

COST?

- \$200.00 per participant.
- 10% discount for teams of four or more.
- Please call for discount pricing, licensing, and Train-the-Trainer possibilities.



**CALL NOW TO
SOLVE ALL YOUR
COLLABORATION
PROBLEMS.
888-383-2090**

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